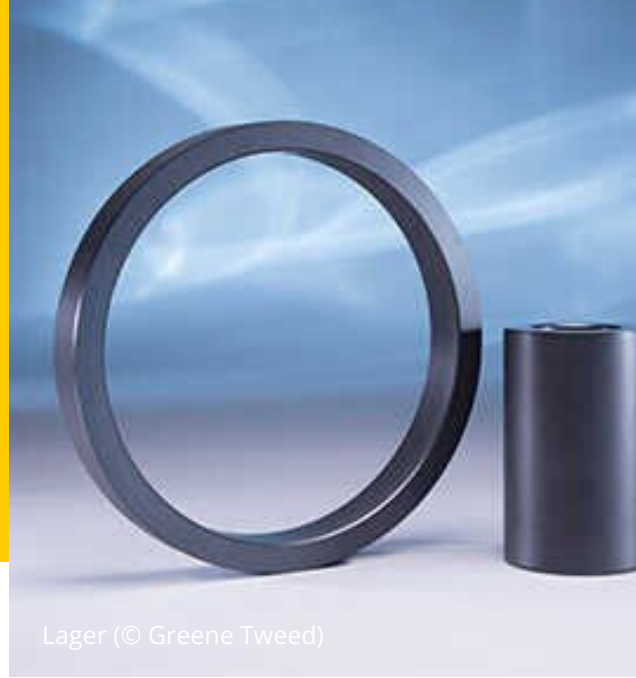




EARLY ADOPTERS PROGRAMME: ALFORMET SUCCESS CASE

Alformet has participated as beneficiary of the DIMOFAC Expression of Interest. Alformet is a manufacturer specializing in fiber reinforced thermoplastic composite products. They cater to various sectors, including automotive, aerospace, and construction.



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COMPANY PROFILE



Industry

Alformet is a **manufacturer specializing in fiber reinforced thermoplastic composite products**. They cater to various sectors, including automotive, aerospace, and construction.

Interviewed

Lucas Ciccarelli, the Managing Director, oversees sales, business development, and project management activities at Alformet.

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"The SSF Team was very warm, knowledgeable, and helpful throughout our interactions. We anticipate reaching out to them again for our future needs."

OUTCOMES AND EVALUATION

Expected Outcomes

Alformet anticipates that implementing **DIMOFAC solutions will lead to more efficient processes** and improved ease for workers, ultimately enhancing their overall operations.



INTRODUCTION



Reason for Exploring DIMOFAC

Alformet decided to explore smart manufacturing technologies following a **recommendation** from the Digital Competence Center in Kaiserslautern. They sought ways to enhance their internal processes and streamline operations.

Key Decision Making

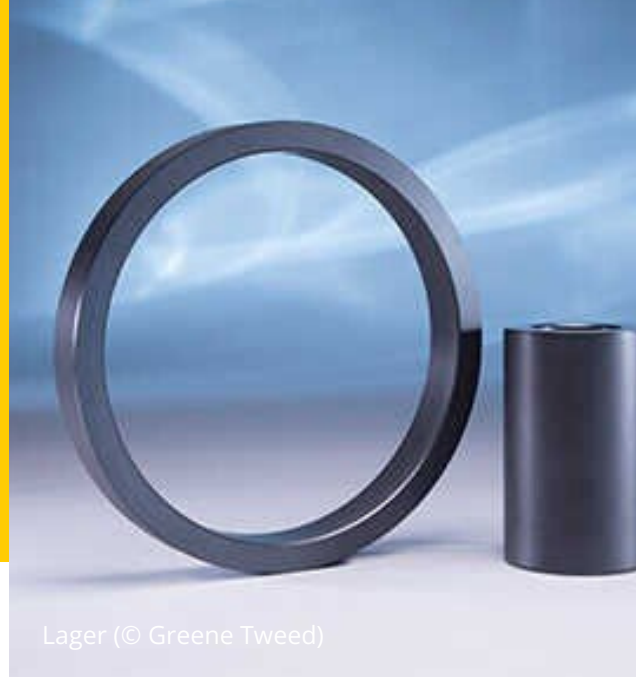
Lucas Ciccarelli, along with the management team, led the decision-making process regarding the exploration of smart manufacturing technologies.





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ADOPTION OF TECHNOLOGY



Objectives

Alformet was primarily driven by the **goal of improving internal processes**. They considered factors such as the applicability of technologies to their current business stage and relevance to their operations.

Technology Selection

Alformet carefully evaluated the available DIMOFAC services and selected those deemed most applicable to their business needs; this is, **Process consulting - On-site analysis and development of digital strategies**.

Application Process

Alformet found the application process for DIMOFAC services to be **straightforward and easy to navigate**.

IMPLEMENTATION PROCESS

Status

While Alformet has **not yet implemented** any DIMOFAC services, they are in the process of planning and preparing for implementation.

FUTURE OUTLOOK



Likelihood of Participation

Lucas Ciccarelli expressed a **high likelihood (rated 7 out of 10) of participating in future test-before-invest experiments**, indicating a continued interest in exploring innovative technologies.

Recommendation

While Alformet is open to recommending test-before-invest experiments to other companies, they believe that **focusing on employees' ease and efficiency is crucial for successful technology adoption**.

Advice for Companies

Alformet advises other manufacturing companies considering the **adoption of smart manufacturing technologies to prioritize the well-being and efficiency of their workforce**.

