

EARLY ADOPTERS PROGRAMME: CNC SOLUTIONS SUCCESS CASE

CNC Solutions is a company specializing in precision CNC (Computer Numerical Control) machining. They design and produce precision CNC parts and also operate the only CNC training center in Greece.

SUMMARY

CNC Solutions, a company specializing in precision CNC parts and operating Greece's sole CNC training center, participated in the DIMOFAC programme to increase flexibility and automation in their production processes.

In this interview with Panos Gounas, CEO of CNC Solutions, we learned about the implementation process which involved LMS installing sensors with CNC Solutions' assistance. This enabled the **monitoring of tool performance through specialized software**.

Overall, Mr. Gounas expressed satisfaction with the experience, highlighting the **importance of AI and IoT technologies in manufacturing processes**.

ADVANTAGES



1

PREVENTION OF TOOL FAILURE

Implementing the DIMOFAC solution has enabled CNC Solutions to prevent tool failure. This resulted in increased efficiency and cost savings in their manufacturing processes.



2

IMPROVED PRODUCTION EFFICIENCY

The DIMOFAC solution has significantly improved CNC Solutions' production efficiency, which allowed them to streamline operations and increase productivity.



3

LONG-TERM RETURN ON INVESTMENT

Panos Gounas estimates that the DIMOFAC solution will yield a long-term return on investment, potentially within two years, demonstrating its value and effectiveness in their business operations.



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"The implementation of the DIMOFAC solution has **significantly improved our production efficiency**, demonstrating its value in our operations.

It also reaffirmed our dedication to embracing cutting-edge technologies to **stay competitive in the global market.**"



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IMPLEMENTATION



Decision to participate

CNC Solutions decided to participate in the DIMOFAC program to **explore smart manufacturing** and enhance **flexibility** and **automation** in their **production processes**.

Application to Process

CNC Solutions learned about the DIMOFAC program through LMS and **decided to participate due to LMS's expertise and the program's free access**.

Implementation Team

LMS installed sensors with CNC Solutions' assistance to **monitor tool performance through specialized software**.

Challenges faced

1. Ensuring software compatibility with all production machines.
2. Managing technical complexities in configuring the DIMOFAC system.
3. Allocating resources effectively, including time, personnel, and budget.

Despite these challenges, **CNC Solutions successfully implemented the DIMOFAC solution**.

Workforce Preparation

No specialized training was required for the implementation, as the process was straightforward.

Future outlook

The future outlook for the DIMOFAC implementation at CNC Solutions looks promising, with potential for:

1. **Continuous optimization** and refinement of processes.
2. Exploration of **additional AI and IoT solutions**.
3. **Adaptation to industry trends** and standards.
4. Formation of **strategic partnerships for innovation**.
5. Potential **market growth** and **increased competitiveness**.

TAKEAWAYS

- **Embracing Advanced Technologies:** CNC Solutions' implementation of the DIMOFAC solution with LMS highlights the importance of embracing advanced technologies in smart manufacturing. Thanks to the DIMOFAC Program these technologies were offered for free for testing to external companies so they could improve the efficiency, quality, and competitiveness in their operations.
- **Continuous Improvement:** Despite facing challenges during implementation, CNC Solutions demonstrated resilience and adaptability. The interview highlighted the importance of continuous improvement and learning, as CNC Solutions remains committed to refining their processes and exploring new technologies for future growth and success.

